

<i>Title:</i>	<b>NEW ADB BUSINESS OPPORTUNITIES, PROPOSED ADVISORY AND OPERATIONAL TECHNICAL ASSISTANCE (ADTA) PROJECTS, NOVEMBER 2004</b>
<i>Subject Country(ies)</i>	China, India, Kazakhstan, Kyrgyz, Micronesia, Pakistan, the Philippines and Vietnam
<i>Post of Origin</i>	Asian Development Bank (ADB)
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<i>No. of Pages</i>	15

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This report alerts U.S. firms to **US\$ 4.48 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) programs. Opportunities are reported for China, India, Kazakhstan, Kyrgyz, Micronesia, Pakistan, the Philippines and Vietnam. In 2003, U.S. firms, including many small consulting firms, succeeded in winning US\$31.6 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$346 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB website ([www.adb.org](http://www.adb.org)); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert J. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize that it has similar project experience in the country or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at [www.adb.org/consulting](http://www.adb.org/consulting).

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Frank Foster, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: [manila.adb.office.box@mail.doc.gov](mailto:manila.adb.office.box@mail.doc.gov). These projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects will be listed for the first time in the November 2004 issue of the Asian Development Bank's (ADB) Business Opportunities (ADBBO). Note: The ADBBO is also available on the ADB's website <<http://www.adb.org>>.

**ADVISORY AND OPERATIONAL TECHNICAL ASSISTANCE (ADTA)  
PROJECTS, NOVEMBER 2004**

**A. CHINA**

**A.1: Project Name :**       **Strengthening the Institutional Capacity of the Ministry  
of Water Resources in the People's Republic of China**  
**Project No. :**            PRC 38567-01  
**Executing Agency :**     Ministry of Water Resources  
**TA Amount :**            US\$85,000.00  
**Sector/Sub-sector :**    Agriculture & Natural Resources /  
Water Resources Management

**Objectives and Scope:**

The goal of the technical assistance (TA) is to assist the Ministry of Water Resources (MWR) in improving its implementation of cross-sectoral management of water resources. The purpose is to strengthen the capacity of key MWR staff to enable them to develop a clear understanding and knowledge about the synergy and utility of ADB's water policy in implementing integrated water resource management.

**Consulting Services:** An international individual consultant with expertise on policy and institutional framework will be required for a total of one (1) person-month over a period of 4 months.

**Project Processing Stage:** Submission for the President's consideration: October 2004.

**Recruitment of Consultants:** No action has yet been taken to recruit consultants.

**Project Officer :**        Binsar P. Tambunan  
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East and Central Asia Department  
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**A. 2: Project Name :** **Small Scale Technical Assistance (SSTA) to Support Ethnic Minorities Development Plan**  
**Project No. :** PRC 38587-01  
**Executing Agency :** Ministry of Railways  
**TA Amount :** US\$ 150,000.00  
**Sector/Sub-sector :** Transport & Communications /Railways

**Objectives and Scope:**

The proposed technical assistance (TA) will enhance the project benefits to the poor, most of which are ethnic minorities, and assist in the preservation of local culture. The goal of the TA is to ensure that the economic development induced due to the Project is beneficial to the poor and the ethnic minorities. The purpose of the TA is to assist the local governments in the Project Area to provide capacity building and training to the local people, and help in the designing, implementation, and monitoring of the cultural preservation measures. The proposed TA will enhance the project benefits to the poor, most of which are ethnic minorities, and assist in the preservation of local culture. The goal of the TA is to ensure that the economic development induced due to the Project is beneficial to the poor and the ethnic minorities.

**Consulting Services:** 2 person-months of international consulting services and 14 person-months of domestic consulting services will be required.

**Project Processing Stage:** Fact-finding Mission to be scheduled.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place in March 2005.

**Project Officer :** Manmohan Parkash  
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**B. INDIA**

<b>Project Name</b>	:	<b>State Level Pension Reforms</b>
<b>Project No.</b>	:	IND 37061-05
<b>Executing Agency</b>	:	Ministry of Finance Contact: Mr. U.K. Sinha, Joint Secretary Address: Capital Markets Division New Delhi, India
<b>TA Amount</b>	:	US\$750,000.00
<b>Sector/Sub-sector</b>	:	Finance /Pensions, Insurance, Social Security & Contractual Savings

**Objectives and Scope:**

The technical assistance (TA) will assist selected Indian states in estimating the fiscal implications of the transition from a defined benefit (DB) system to a defined contributory (DC) system. With the huge increase in pensions liabilities, which the state governments have to service, a large part of government revenues would go towards meeting pension liabilities alone unless advance action is taken. The 2001-02 figures show that 11 per cent of states' revenue receipts go towards these liabilities. All states are seriously concerned about the fiscal implications of growing pension liabilities and there is a consensus regarding the need for arresting this trend through shifting towards the new pension schemes being adopted for the central government employees.

**Consulting Services:** This TA will engage an international consulting firm combined with sufficient local expertise and will be recruited in accordance with ADB's Guidelines

on the Use of Consultants, using arrangements satisfactory to ADB. Deadline for the submission of Expression of Interest (EOIs): 30 November 2004.

**Project Processing Stage:** Fact-finding Mission completed: 19 May 2004.

**Recruitment of Consultants:** Recruitment is expected to take place in January 2005.

**Project Officer :** V. V. Subramanian  
Governance, Finance, and Trade Division  
Mekong Department  
Tel.: (63-2) 632-6435  
Email: [vsubramanian@adb.org](mailto:vsubramanian@adb.org)

**In-country US Embassy  
Commercial Officer :** John Peters  
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US Commercial Service New Delhi  
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### **C. KAZAKHSTAN**

**Project Name :** Formulation of State Roads Development Plan  
**Project No. :** KAZ 38586-01  
**Executing Agency :** Ministry of Economy and Budget Planning (MEBP)  
**TA Amount :** US\$150,000.00  
**Sector/Sub-sector :** Transport & Communications /Roads & Highways

#### **Objectives and Scope:**

The objectives of the technical assistance (TA) are to assist the Government to (i) develop a framework and identify priorities for development of the state road network, (ii) promote institutional reforms and capacity building of the State and Oblasts road agencies, (iii) facilitate policy reforms involving road asset management system, procurement, road safety, technical standards, environment, quality control and monitoring, (iv) institute measures for improvement of domestic consulting and construction industry, and (v) develop a ten-year implementation plan (2006-2015).

**Consulting Services :** Consulting services yet to be determined.

**Project Processing Stage:** Fact-finding Mission to be scheduled.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

**Project Officer** : Hasan Masood  
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#### **D. KYRGYZ REPUBLIC**

**Project Name** : **Awareness and Prevention of HIV/AIDS/STI and Human Trafficking**  
**Project No.** : KGZ 38575-01  
**Executing Agency** : Ministry of Health  
**TA Amount** : US\$ 500,000.00  
**Sector/Sub-sector** : Transport & Communications /Roads & Highways

#### **Objectives and Scope:**

The goal of the technical assistance (TA) is to reduce the risks of increase of HIV/AIDS/STI and human trafficking that may be associated with the rehabilitation of the Osh-Sary Tash-Irkeshtam road and operation of the road transport corridor after project completion. The purpose of the TA is to raise public awareness and address the risk of HIV/AIDS/STI transmission and human trafficking among construction workers, sex workers, local communities, truck drivers, border officers and other road users. The TA will focus on capacity building by utilizing international expertise in addressing HIV/AIDS/STI and human trafficking, concentrating on HIV/AIDS through sexual transmission rather than injection drug use (IDU) which is the main mode of HIV transmission in general, as road projects tend to be associated more with the sexual interactions. Sexual transmission of HIV/AIDS is currently increasing in the Kyrgyz Republic. The TA comprises five components, to be undertaken primarily in the road project area: (i) promotion of behavior change; (ii) clinical support; (iii) human trafficking prevention; (iv) advocacy workshops and policy development; and (v) performance monitoring and evaluation (PME) system in rehabilitation areas.

**Consulting Services:** A qualified international firm or organization which may affiliate with domestic institutes will be recruited as the TA Consultant team to implement the TA. The TA Consultant team should be highly experienced in HIV/AIDS/STI and human trafficking programs including management, training, capacity building and advocacy with a wide range of stakeholders in the transport sector, preferably in the Kyrgyz Republic. The international organization will be recruited following ADB's Guidelines on

the Use of Consultants and Quality- and Cost-based Selection (QCBS) procedure. The TA Consultant team will include 11 person-months of international consultants and 90 person-months of domestic consultants. Equipment, supplies, and materials under the TA will be procured by the TA Consultant team following ADB's Guidelines for Procurement.

**Project Processing Stage:** Fact-finding Mission completed: 9 August 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place on the second-half of 2005.

**Project Officer :** Jeffrey M. Miller  
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Tel.: (996-312) 551-241 Ext. 4564

#### **E. MICRONESIA**

**Project Name :** Legislation for Private Sector Development  
**Project No. :** FSM 38566-01  
**Executing Agency :** To be determined.  
**TA Amount :** US\$ 150,000.00  
**Sector/Sub-sector :** Finance /Finance Sector Development

**Objectives and Scope:**

Improve the legal environment for private sector development by supporting the Government with guidance in the reform process in the legal areas of foreign investment, land, and mortgage. The technical assistance will assist in the review and drafting of legislation.

**Consulting Services:** Consulting services yet to be determined.

**Project Processing Stage:** Fact-finding Mission completed: 20 August 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.



**Project Officer** : Adam Bruun  
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## **F. PAKISTAN**

**F.1: Project Name** : **Punjab Resource Management Program  
(Sub-program 2)**  
**Project No.** : PAK 37202-01  
**Executing Agency** : To be determined.  
**TA Amount** : US\$ 250,000.00  
**Sector/Sub-sector** : Law, Economic Management & Public Policy /  
Public Finance & Expenditure Management

### **Objectives and Scope:**

The main purpose of the technical assistance (TA) is to assist the Government of Punjab (GoPb) in preparing the second sub-program of the Punjab Resource Management Program (PRMP). The TA will promote the continuation of poverty-focused development planning and effective use of public resources in Punjab for poverty reduction, human development, and economic growth. To this end, it will support the review and completion of the poverty-focused investment strategy (PFIS) that is predicated on PRMP. The TA would also expand work on poverty reduction plans at the district level. The TA will also assist in developing needed systems and modalities for enhanced effectiveness of public expenditures, and increased resource mobilization. It would help further promote and expand the enabling environment for the private sector to play a larger role in the development of the province. Finally, the TA will engender broad-based ownership of the policy reforms generally and the poverty reduction strategy in particular in the political and administrative organs of the province and local governments, and within civil society and other stakeholders, while at the same time enhancing the capacity to enable GoPb to undertake key activities necessary for developing the strategy and implementing the reform program.

**Consulting Services:** The TA will be implemented over 18 months from December 2004 to May 2006. All consultants (international and domestic) will be recruited as individuals, using arrangements satisfactory to ADB. Each implementing agency already has a core team, which, together with the consultants for the TA, will be responsible for undertaking the key activities agreed upon their particular area. The Executing Agency (EA) has already established a project management unit (PMU) and has appointed a

senior official to act as Project Director. The PMU has a core staff, and will be assisted by consultants recruited for the TA. A project coordinator, who is a domestic consultant, will be responsible overall for the TA. Consultants will report in the first instance to the project coordinator who will be responsible for the quality of their activities. The PMU director will be responsible for overall day-to-day supervision in consultation with the project coordinator. The deployment of international consulting resources (3 person-months), if required, will be identified during TA inception and finalized no later than 3 months from the effectiveness of the TA.

**Project Processing Stage:** Fact-finding Mission completed: 11 August 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place in December 2004.

**Project Officer :** Jorn Brommelhorster  
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**F.2: Project Name :** Streamlining Procedures to Reduce Delays in Start-up of Development Projects  
**Project No. :** PAK 38030-01  
**Executing Agency :** Economic Affairs Division  
Contact: Mr. M. Ashraf Khan, Joint Secretary  
Address : Block "C", PAK Secretariat  
Islamabad, Pakistan  
Tel. No.: (92-51) 921-0085; Fax. No.: (92-51) 920-5971  
**TA Amount :** US\$150,000.00  
**Sector/Sub-sector :** Law, Economic Management & Public Policy /  
Economic Management

**Objectives and Scope:**

The goal of this technical assistance (TA) is to improve the implementation of the development projects in Pakistan for sustained developmental impacts, which will contribute to poverty reduction. The purpose of the TA is to assist the Government in streamlining procedures and operational modalities enabling Central Project Monitoring Units (CPMUs) to reduce delays in the start-up of development projects.

**Consulting Services:** Consulting services yet to be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: November 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

**Project Officer :** Naved Hamid  
Pakistan Resident Mission  
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**F.3: Project Name :** **Capacity Building for Alternative Energy Development Board**  
**Project No. :** PAK 38585-01  
**Executing Agency :** Alternative Energy Development Board  
Contact: Brig. Dr. Nasim A. Khan  
Secretary  
Address : 344-B, Prime Minister's Secretariat  
Government of Pakistan  
Tel. No.: (92-51) 922-3427; Fax. No.: (92-51) 920-5790  
**TA Amount :** US\$150,000.00  
**Sector/Sub-sector :** Energy /Renewable Energy

**Objectives and Scope:**

The objective of the Project is to strengthen the institutional capacity and technical capability of the Alternative Energy Development Board (AEDB) to facilitate and coordinate the Government's efforts to make renewable energy (RE) 10% of the energy mix by 2015. The Project will have three components: (i) assist in prioritizing the various parts of the Alternative Energy Development Board (AEDB's) mandate and developing a business plan for AEDB with immediate, medium-term, and long-term work plans; (ii) assist to develop an effective organizational structure that will allow AEDB to carry out its mandate, and (iii) assist to develop a communications and outreach strategy to raise national awareness of RE.

**Consulting Services:** The TA will require the services of renewable energy policy/regulatory advisor and (ii) institutional development specialist.

**Project Processing Stage:** Fact-finding Mission completed: 15 September 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place by December 2004.

**Project Officer** : Samuel Tumiwa  
Energy Division  
South Asia Department  
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**F.4: Project Name** : **Support to Implementation of Gender Reform Action Plans (GRAPs)**  
**Project No.** : PAK 38573-01  
**Executing Agency** : Ministry of Finance  
Contact: Secretary, Ministry of Finance  
Address: Block Q, Room 205  
Pak Secretariat  
Islamabad, Pakistan  
Tel. No.: (051) 921-0291; Fax. No.: (051) 921-8062  
**TA Amount** : US\$900,000.00  
**Sector/Sub-sector** : Multi-sector

**Objectives and Scope:**

The objective of the proposed technical assistance (TA) is to strengthen implementation and integration of the cabinet approved GRAPs and other gender policy commitments in governance reform programs of the Government.

**Consulting Services:** 5 Gender and Governance Specialists, 1 Policy and Research Evaluation Specialist, 1 Gender and Justice Specialist, 1 Gender and Communication Specialist, 1 Grants and Communication Specialist, 2 Procurement Specialists.

**Project Processing Stage:** Staff Review Committee (SRC) Meeting to be scheduled.

**Recruitment of Consultants:** Recruitment of consultants is planned for 1 April 2005.

**Project Officer** : Douglas John Porter  
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**G. The PHILIPPINES**

**Project Name :** Technical Assistance for Institutional Strengthening of  
Energy Regulatory Commission  
**Project No. :** PHI 37752-01  
**Executing Agency :** Department of Energy  
Contact : Oliver B. Butalid  
Address : Energy Regulatory Commission  
16th Floor, Pacific Center  
San Miguel Avenue, Ortigas Center  
Pasig City, Philippines  
Tel. No. : (63 2) 631 5829  
**TA Amount :** US\$845,000.00  
**Sector/Sub-sector :** Energy /Energy Sector Development

**Objectives and Scope:**

The proposed technical assistance (TA) will help ensure efficiency and independence of the Energy Regulatory Commission (ERC) and assist the Power Sector Assets and Liabilities Management (PSALM) to complete the privatization of the National Power Corporation (NPC).

**Consulting Services:** Consultants' inputs will amount to about 46 person-months (26 person-months international and 20 person-months domestic). Two consulting firms will be engaged by ADB using the Quality- and Cost-based Selection (QCBS) method (using simplified technical proposal format) in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB for engaging domestic consultants. The international consultants will comprise (i) an institutional expert with extensive experience in power utilities regulation (6 person-months), (ii) a regulatory-quasi-judicial processes expert with extensive experience in handling dispute and consumer complaints (3 person-months), (iii) an information technology expert with extensive experience in e-commerce planning and design (3 person-months); (iv) a legal advisor with experience in the privatization of power companies (4 person-months), (v) a financial advisor with experience in the privatization of power companies (4 person-months), (vi) a technical advisor - power transmission specialist (3 person-months), and (vii) a technical advisor - power generation specialist (3 person-months). Domestic legal and regulatory specialists, asset valuation specialists and a business process engineer will be required for 20 person-months to assist the international consultants.

**Project Processing Stage :** Fact-finding Mission completed: 21 September 2004.

**Recruitment of Consultants:** Recruitment of consultants is expected to take place in January 2005.

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## **H. VIETNAM**

**H.1: Project Name :** **Assessment and Monitoring of Poverty Reduction**  
**Project No. :** VIE 36391-01  
**Executing Agency :** Ministry of Planning and Investment  
Ministry of Labor, Invalids and Social Affairs  
**TA Amount :** US\$250,000.00  
**Sector/Sub-sector :** Law, Economic Management & Public Policy /  
National Government Administration

### **Objectives and Scope:**

To assist the Government in the assessment of its past poverty reduction strategy and efforts and in the development of its future Poverty Reduction and Growth Strategy. To provide analytical background for the preparation of an ADB Country Strategy and Program aligned with the emerging Government priorities and based on a sound poverty assessment.

**Consulting Services:** Consulting services yet to be determined.

**Project Processing Stage:** Beginning of Fact-finding Mission: October 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

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**H.2: Project Name :** **Support for ODA Management and Implementation**  
**Project No. :** VIE 37685-01  
**Executing Agency :** To be determined.  
**TA Amount :** US\$150,000.00  
**Sector/Sub-sector :** Transport & Communications /  
Multi-modal Transport & Sector Development

**Objectives and Scope:**

The goal of the technical assistance (TA) is to increase the anti-poverty impact of ADB operation and Government programs. The purpose is to improve the effectiveness of official development assistance (ODA) management and implementation.

**Consulting Services:** Consulting services yet to be determined.

**Project Processing Stage:** Submission for the President's consideration: October 2004.

**Recruitment of Consultants:** Requirements for consulting services to be completed during Fact-finding Mission.

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